### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of April 2023

Commission File Number: 001-38235

## NaaS Technology Inc. (Translation of registrant's name into English)

Newlink Center, Area G, Building 7, Huitong Times Square, No.1 Yaojiayuan South Road, Chaoyang District, Beijing, China (Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F ⊠ Form 40-F  $\ \square$ 

### EXPLANATORY NOTE

NaaS Technology Inc. is conducting non-deal road show investor presentations. The presentations include a power point presentation substantially in the form attached hereto as Exhibit 99.1.

EXHIBIT INDEX

hibit
No. Description

9.1 <u>Non-deal Roadshow Presentation</u>

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NaaS Technology Inc.

By: /s/ Alex Wu
Name: Alex Wu
Title: Chief Financial Officer

Date: April 24, 2023



NaaS (NASDAQ: NAAS)

China's Largest Third-Party Charging Network Empowering Electric Mobility

4Q & 2022



Exhibit 99.1

Confidential

Apr. 2023

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## Contents





## Investment Highlights



**China Leads The Global Electrification Market**  $\overline{\mathbf{V}}$  $\overline{\mathbf{V}}$ The China Market Will Continue To Unlock Huge Potential NaaS Has The Largest Third-Party Charging Network  $\overline{\mathbf{V}}$ With Huge First Mover Advantage

According to CAAM (China Association of Automobile Manufacturers), MPS (The Ministry of Public Security of China) According to CIC (China Insights Consultancy) As of March 31, 2023

Invest In NaaS - Invest In The Electrification Of China's Transportation Industry

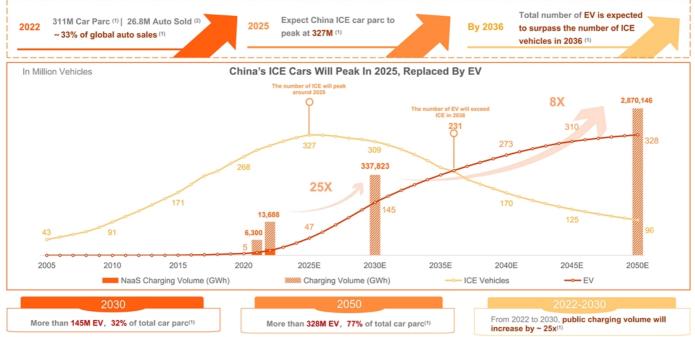






## China's World-largest Auto Market With Energy Transition Well On The Way





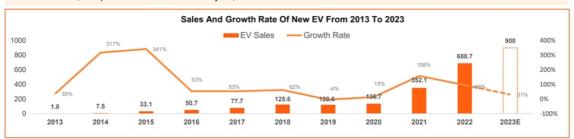
e: CIC (China Insights Consultancy), National Bureau of Statistics CAAM (China Association of Automobile Manufacturers)

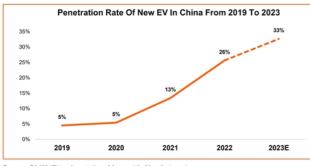
## China's EV Market Is Growing Fast, With The Passenger EV Sales Penetration Rate To Exceed 30%

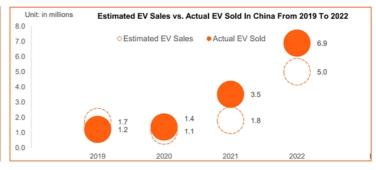




6.9 million EV sold in 2022. The penetration rate of new EV increased from 4.5% in 2019 to 25.6% in 2022. EV car parc in 2022 was 13.1 million, compared with 7.84 million last year, an increase of 67% YoY.





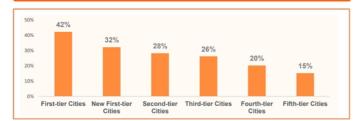


Source: CAAM (China Association of Automobile Manufacturers)

# EV Penetration Exceed 30% In 44 Cities With Increasingly Scattered And Localized Charging Market







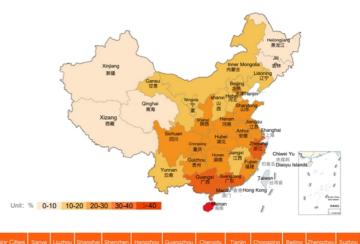
### The EV Charging Market Will Be More Scattered And Localized

SOE's market share is only 14%. Top 5 charging operators' market share decreases from 87% to 70% with continue new entries





### Penetration Rates For New EV Sales In 44 Cities In China Exceeded 30%

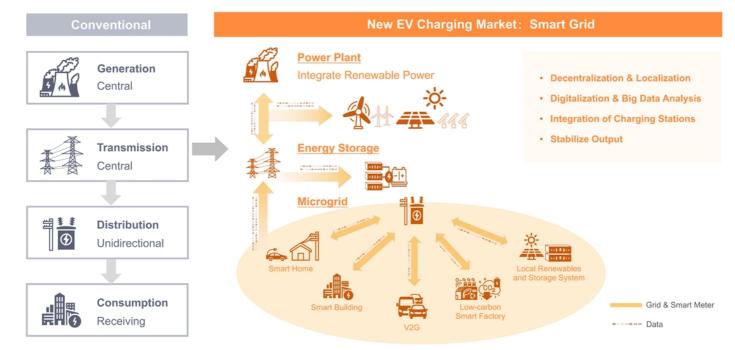


Major Cities	Sanya	Liuzhou	Shanghai	Shenzhen	Hangzhou	Guangzhou	Chengdu	Tianjin	Chongqing	Beijing	Zhengzhou	Suzhou
Penetration Rate	47.74%	47.22%	45.23%	44.50%	41.86%	32.20%	31.02%	30.57%	28.96%	28.81%	28.70%	28.55%

Source: CAAM (China Association of Automobile Manufacturers)

## EV Charging Market: Decentralization, Digitalization, Integration

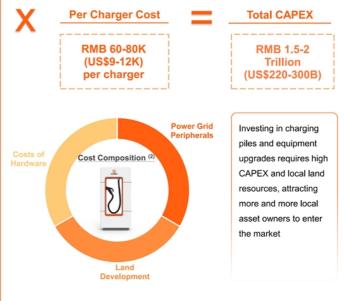




### China Will Need 26.3 Million Public Chargers In 2030, With Total CAPEX Investment Scale Of US\$ 220-300 Billion







Source: CIC (China Insights Consultancy)
Including costs of hardware, land development and power grid peripherals

### Key Challenges And Requirements Faced By Charging Station Owners In China's Public EV Charging Market



We Are Doing



#### **SOEs and Local** Government



- Unable to independently select sites at a large scale
- $\ensuremath{\mathbb{Q}}$  Lacking experience in rapid establishment of stations
- Lacking professional operational platform



- ✓ Timely completion of large-scale station establishment
- ✓ Achieve return target for the investment



### Small & Medium **Enterprises**



- Zero experience in charging industry
- P Lacking know-how of the workflow to establish a
- Lacking operational know-how to maintain station profitability



- Complete station establishment and maintain operation & maintenance with limited effort and time
- Achieve return target for the investment



Real Estate Developers & Small-sized Site Owners



Pain Points

- Up Lacking know-how of the workflow to establish a
- $\hfill \Box$  Lacking operational know-how to effectively utilize operation efficiency



- ✓ Complete station establishment with limited effort and
- Fully satisfy charging demands of residents











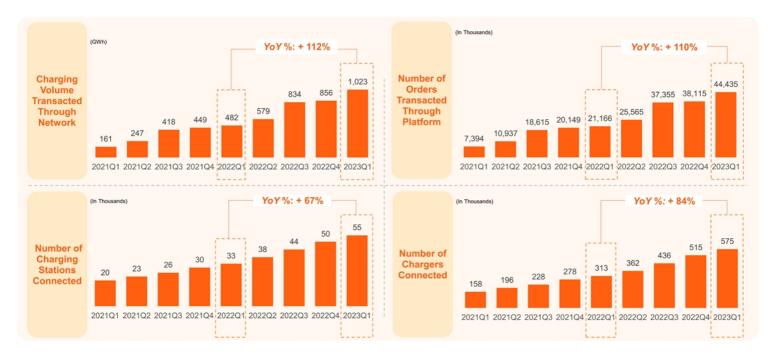


One-stop Energy Port Solutions Provider



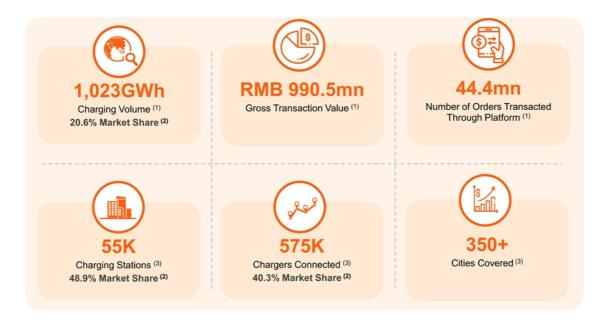
## Robust Growth Driven By Strong Operational Metrics





## China's Largest Charging Network With 44 Million Orders Connecting 575K Chargers At 55K Stations





In the first quarter of 2023 According to CIC (China Insights Consultancy) As of March 31, 2023

## One-stop Energy Solutions Provider Offering A Convenient, Flexible, Turnkey EV Charging Solution For Station Owners















Notes: (1) EPC stands for Engineering Procurement Construction

## Case Study: One-Click Charging Station Construction Service





Site Selection



Charging Software & Hardware Procurement



EPC and Other Development



Operating & Maintenance Services

### Charging Station Engineering Procurement Construction (EPC) Project In Wuhan City, Hubei Province



Notes:
(1) DCFC means direct current fast chargers with 30kW power output or more

## Case Study: One-Click Charging Station Operation





**User Acquisition Platform** 



**Operating Service** 



**Non-Charging Services** 

### Self-Operated Charging Station Operation Project In Xi'an City, Shaanxi Province



Notes: (1) DCFC means direct current fast chargers with 30kW power output or more

## Case Study: One-Click Maintenance Service



 $\overline{\mathbf{V}}$ 

Regular Electric Facility Inspection

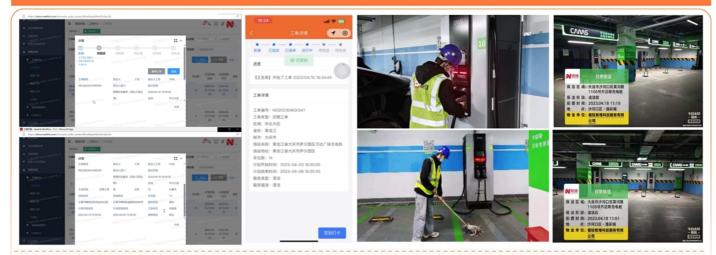


Cleaning Service



**Facility Maintenance** 

### Maintenance Service For 15.5k Parking Slots Covering 186 Cities





186 Cities Covered



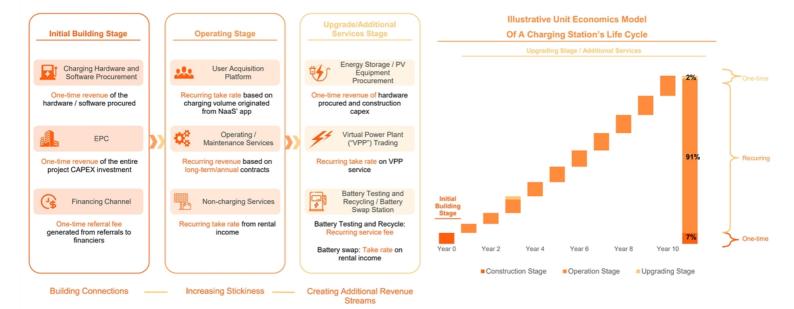
2,100+ Stations



15,500+ Parking Slots

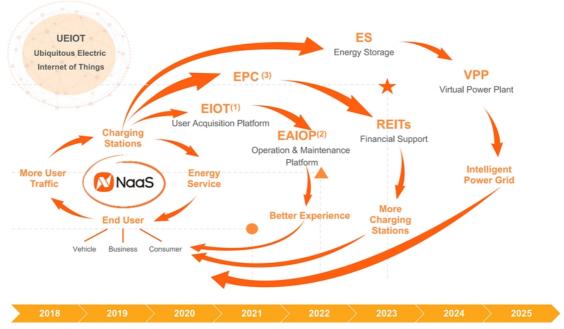
## We Generate Recurring Revenue From 'Sticky' Customers Across Multiple Revenue Streams





## Our Comprehensive Product And Service Offerings Create A Virtuous Cycle Of Growth

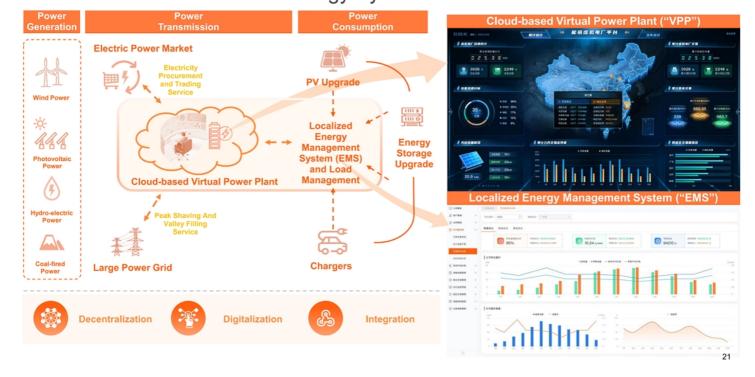




EIOT stands for Energy Internet of Things EAIOP stands for Energy AI Operating Platform EPC stands for Engineering Procurement Construction

## Launching A Virtual Power Plant In Mid-2023 To Facilitate The Construction Of A "Modern Energy System"





## Automatic Charging Robot For Autonomous Driving



### **Features and Technologies**

- Active vehicle locating, precise self-parking, automatic docking, charging and undocking via mechanical arms,
- automatic return and recharging

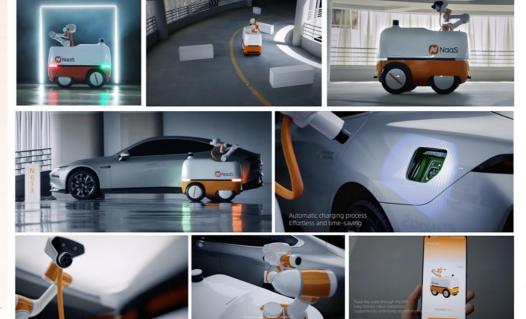
   Deep learning, 5G, V2X, SLAM (1),

#### **Key Achievements**

- Connected with major OEMs seamlessly through an open API.
  Created a set of precise algorithms
- that enable the mechanical arm to identify different charging ports and accurately charge and undock.

### **Targeted Application Scenarios**

- Near term: To provide charging services for parking slots without charging facilities or to provide additional charging capacity
- Future: To achieve unmanned replenishment for autonomous driving.



Notes: (1) SLAM: simultaneous localization and mapping

## Rapid Overseas Business Expansion Underway





### Allen Dong > PENG ABB

General Manager of European & Middle-East Region

 20+ years of global auto market and new energy automotive industry experience

### Europe

- Established Europe office in the Netherlands
- Mature market: will cooperate with local partners to provide cost-effective charging products and solutions

### Middle East

 In-depth discussions with governments and energy companies in the UAE, OMAN, SAUDI ARABIA for potential strategic cooperation

#### Southeast Asia

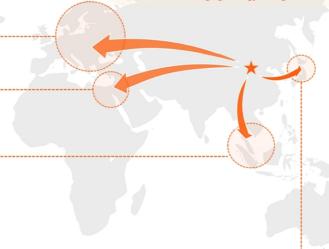
- Established local office and team in Singapore
- Underdeveloped market with huge population and low EV adoption, conducting communication with energy and internet companies to deploy charging solutions

#### Japan

Discussion with major energy companies to explore potential opportunities in the local market

#### Chin

- Most developed EV charging market in the world
- Mature EV charging ecosystem
- Advanced EV charging solutions
- Cost-effective charging, energy storage and other products



## Visionary Management Team With Proven Execution Capability





**DAI Zhen** Founder & Chairman









### **Online Platform**

### Offline Network

### **China Market**

### **Oversea Market**























- √ Visionary management team with proven execution capabilities
- ✓ Over 350 employees with in-depth expertise, resources and connections in the power industry
- √ Big data-driven business with 25% of personnel focused on R&D

## NaaS Is Backed By China's Largest Digital Mobility Energy Service Provider





(1) Ranked by GTV in 2022 (2) According to company research

## Continuous Expansion In Our Partnership Network





## ESG Highlights: Facilitate The Transition Into Green Energy















By 2030, we target to reduce road traffic emissions by

1.26%

NaaS's Achievement on Emission Reduction

Carbon emission reduction in 2022

1,847,700 tons 106% YoY

Renewable power procured by NaaS in 2022<sup>(1)</sup>

393 GWh 89.52% Of total energy procured

### Compelling Financial Results With Substantial Growth Potential



6.2

2021

2022

2023 net revenue is expected to reach RMB500  $\sim$  600 million (US\$72  $\sim$  87 million), 5.4  $\sim$  6.4 times from 2022.

